

# Eurocase 2017

How to Increase your SOC efficiency



—●— Staffing



●—● **Attacks**

●—● **Staffing**



●—● Complexity

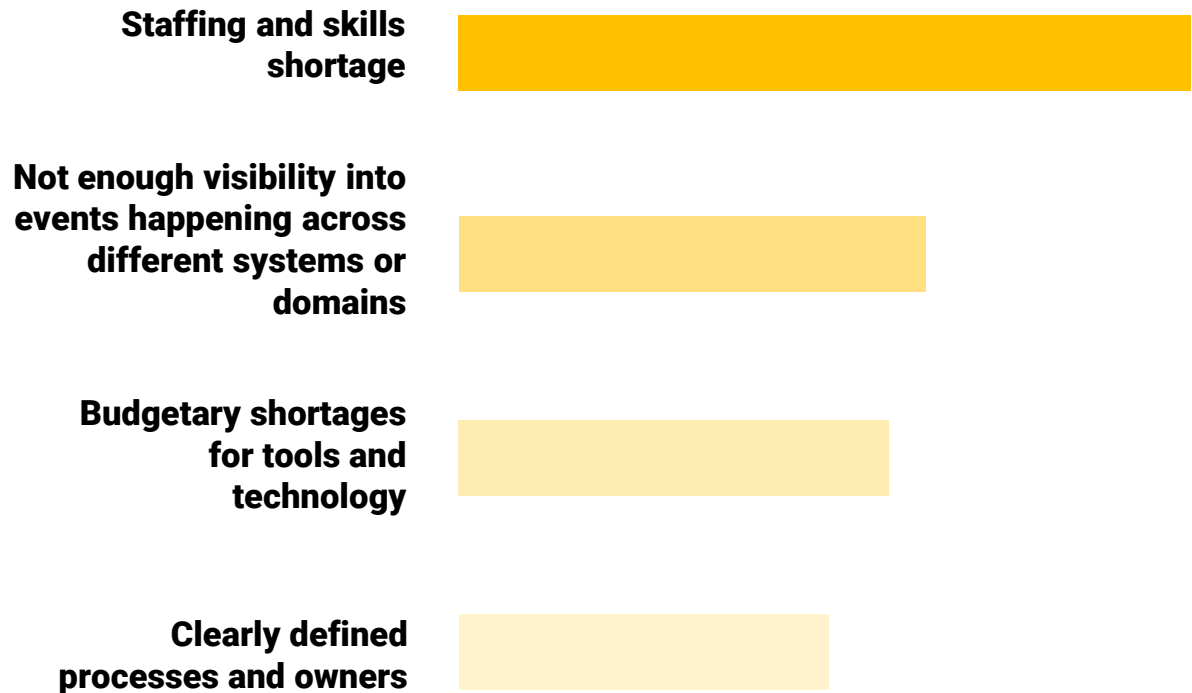
●—● Attacks

●—● Staffing



## THE #1 OBSTACLE TO EFFECTIVE INCIDENT RESPONSE IS SKILL SHORTAGE

**What do you believe  
are the key  
impediments to  
effective IR at your  
organization?**



A row of computer workstations in a dimly lit office. The image shows several desks with monitors, keyboards, and office chairs. The lighting is low, creating a professional and somewhat somber atmosphere. The text is overlaid on the right side of the image.

# But Staffing Shortage Will Not Be Solved in the Near Future

**1 million** cybersecurity job  
openings today

**6 million** openings projected for  
2019

Hacking the skills shortage, CSIS and Intel Security, July 2017

# **RATHER THAN FOCUSING ON HIRES, SUCCESSFUL SECURITY LEADERS STRIVE TO DO MORE WITH LESS**



**Increase SOC  
team impact**



**Reduce skill level  
requirements**



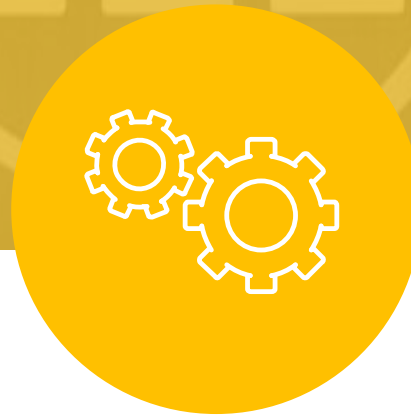
**Improve SOC  
efficiency and  
maturity**



# THE TRADITIONAL SOC IS GIVING WAY TO AUTOMATION AND ORCHESTRATION



**SIEM  
2013**



**Automation  
2015**



**Orchestration  
2017**





# **SOC 3D: Your Gateway to the Future of SEC-OPS**

# What Is SOC-3D



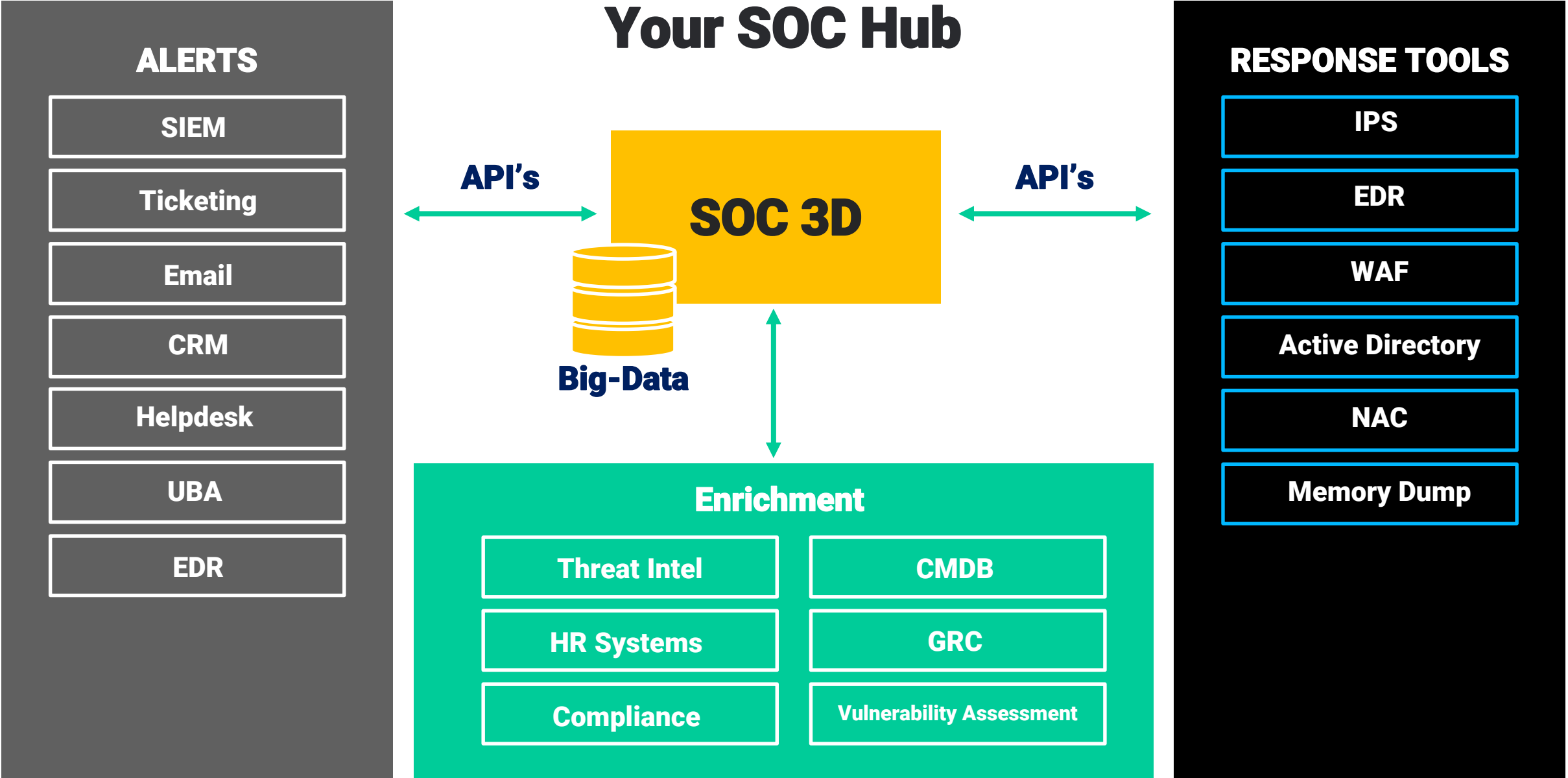
The only SOC management platform combining **automation, orchestration** and **big-data security analytics** for real-time investigation



Your **Single Pane of Glass** for managing your entire security operations



Provides **more accurate and actionable high priority alerts**



# WITH SOC-3D, YOUR SOC IS



## **Efficient**

**Faster to respond**  
**Reduces SOC team workload**  
**Measurable**



## **Business-Driven**

**Focuses on what matters the most**  
**Keeps executive level informed**  
**Engages the entire organization**



## **SOC User-Centric**

**Reduces the expertise barrier**  
**Engages your team**  
**Increases analyst impact**  
**Simplifies complex investigations**

# ” Increase Efficiency

# THE TRADITIONAL SOC: MULTIPLE TOOLS AND FEEDS



**Threat  
Intelligence**



**UEBA**



**SIEM**



**WAF**



**Endpoint  
Detection**



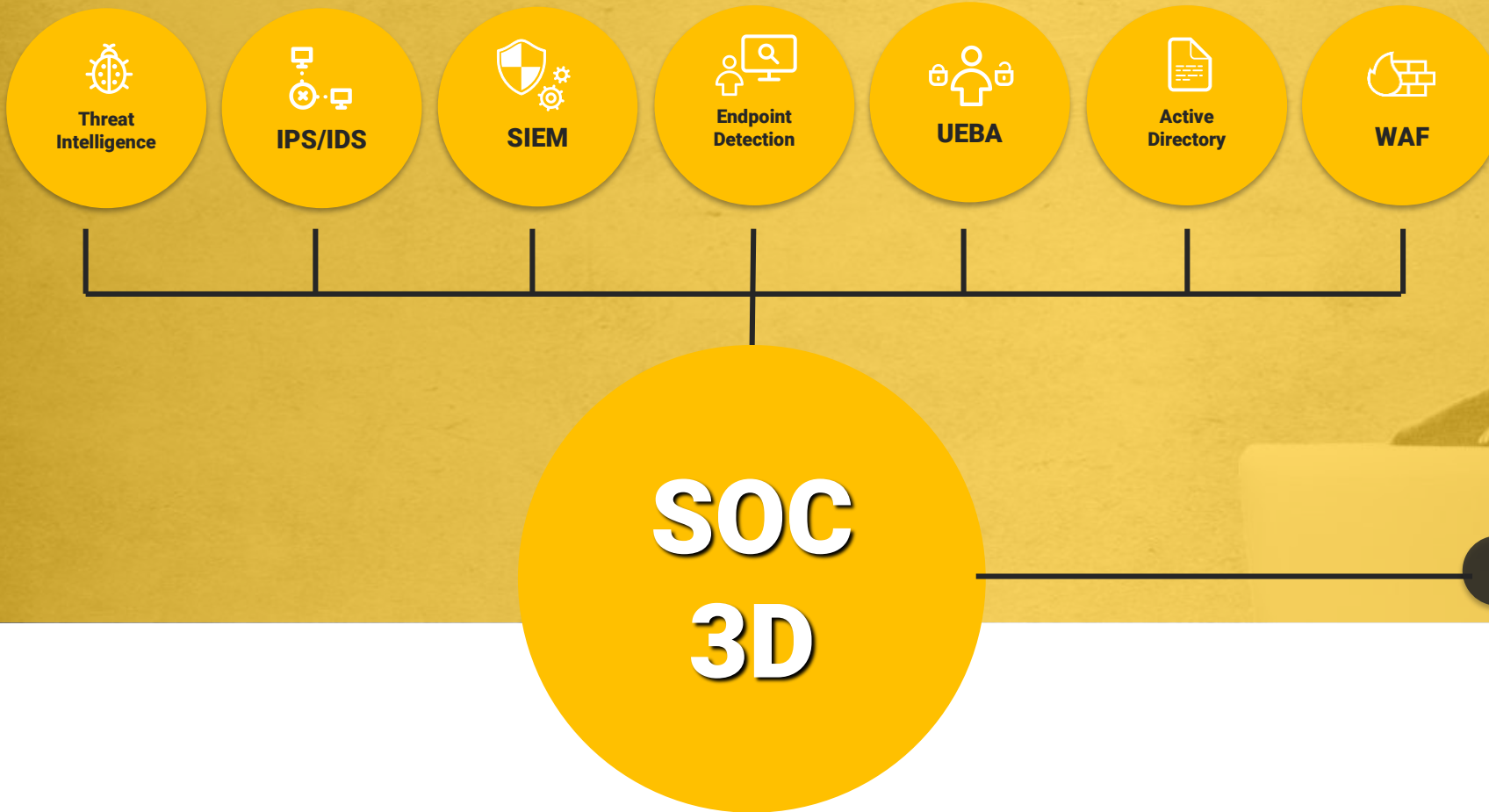
**Active  
Directory**



**IPS/IDS**

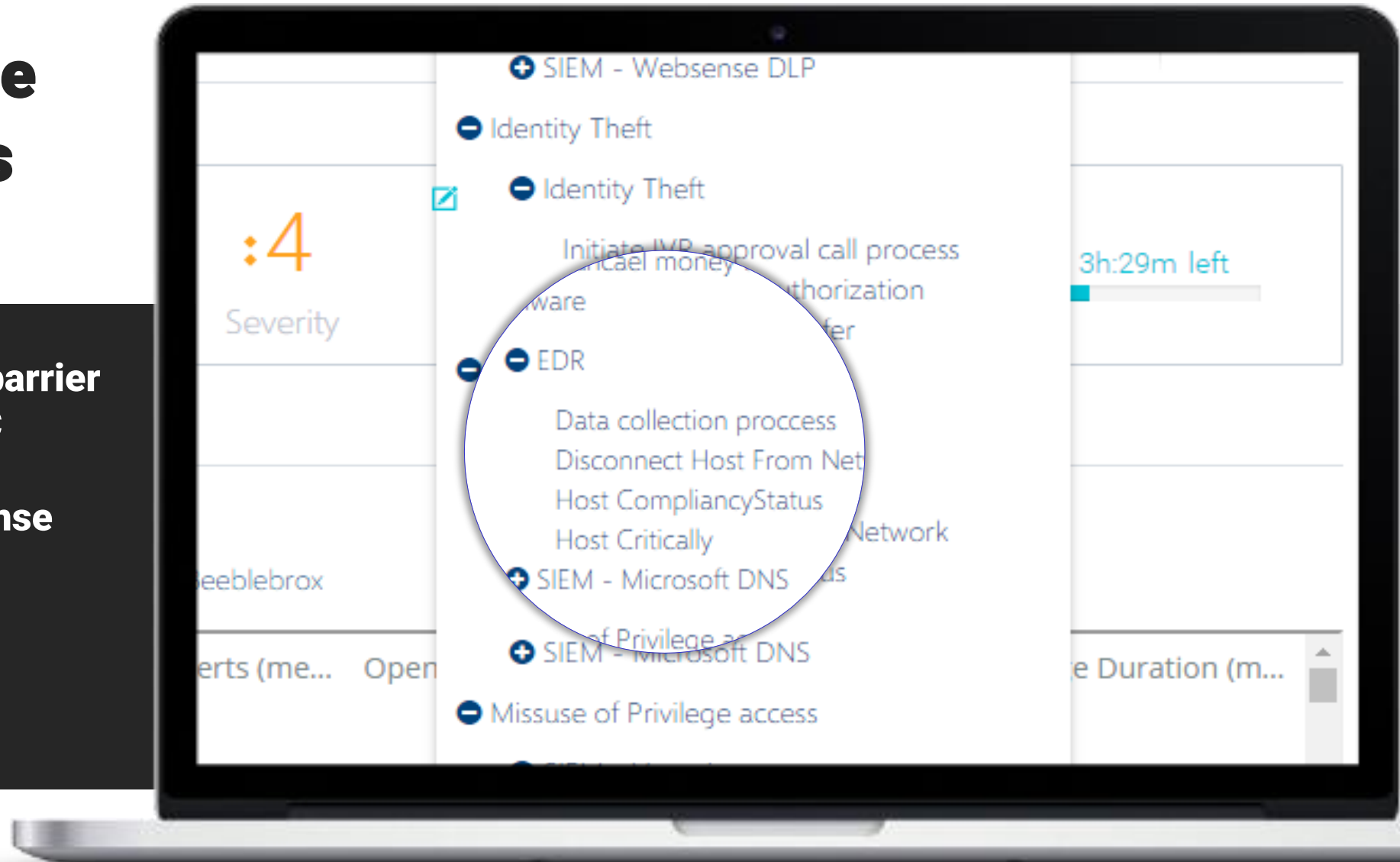


# With SOC-3D: A Single Pane of Glass



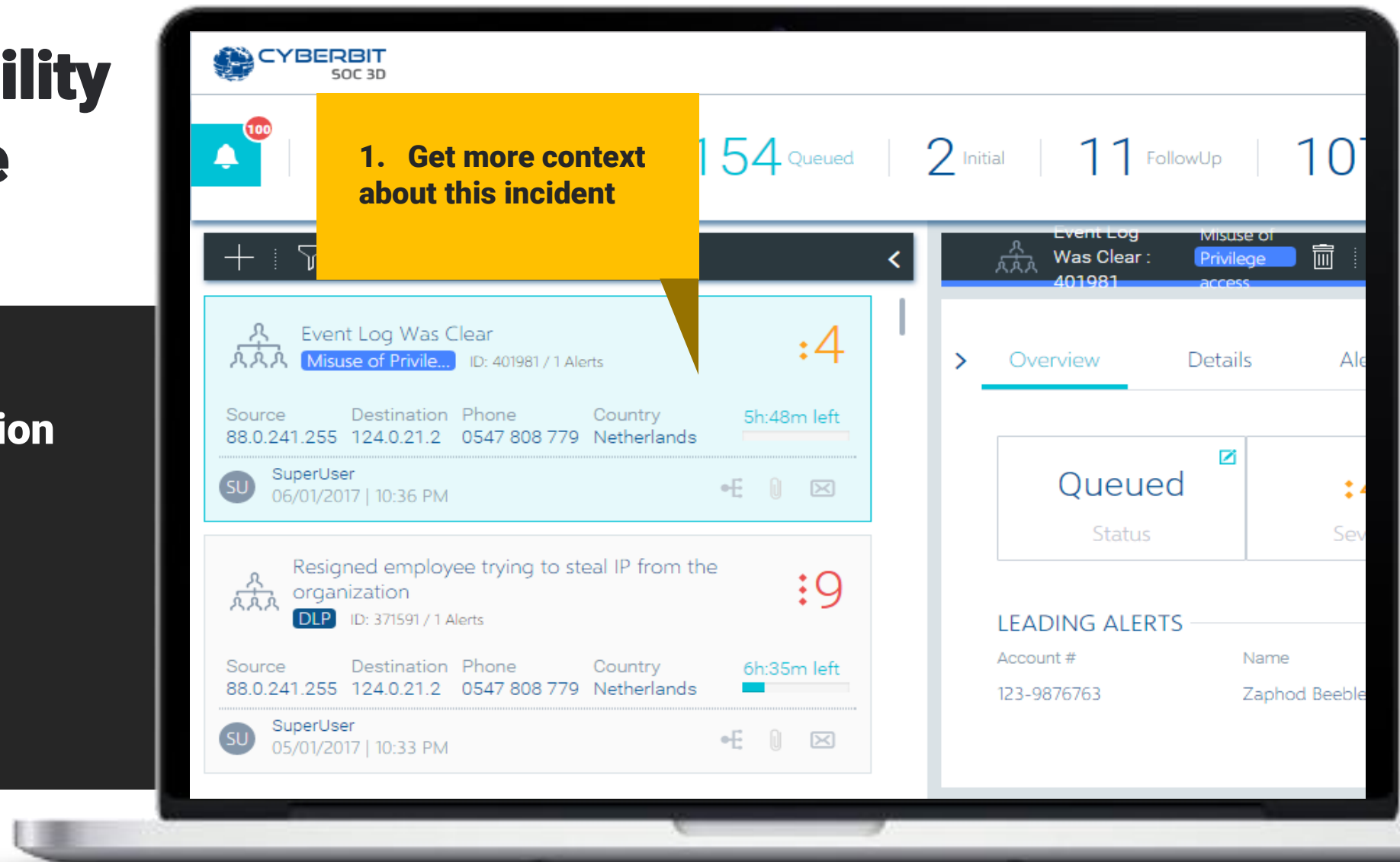
# Manage Multiple Response Tools via SOC 3D

- Reduce the expertise barrier
- Empower tier-one SOC operators
- Reduce time-to-response

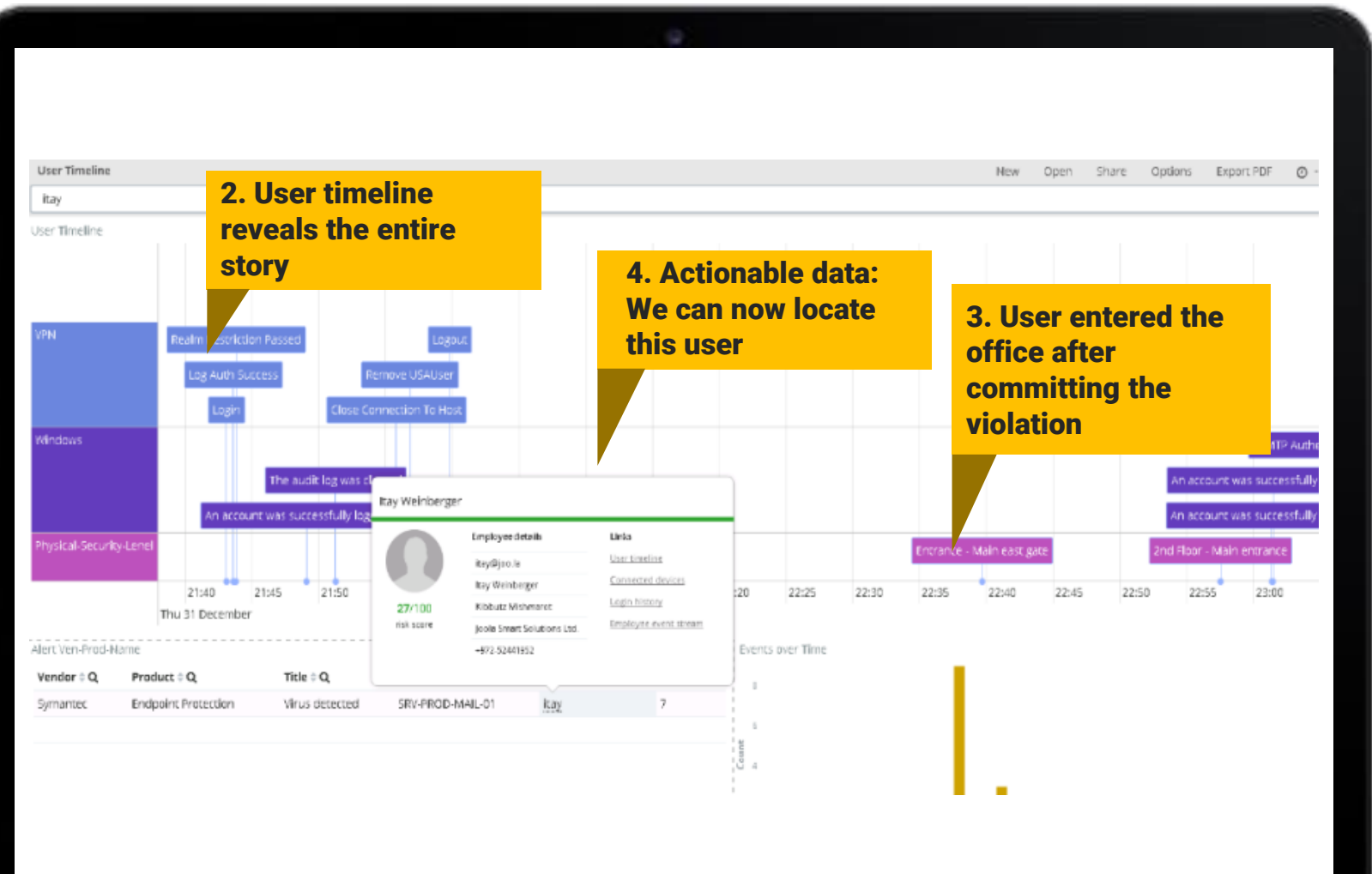


# Real-time Visibility Across Multiple Domains

## Use Case: Privilege Access Violation

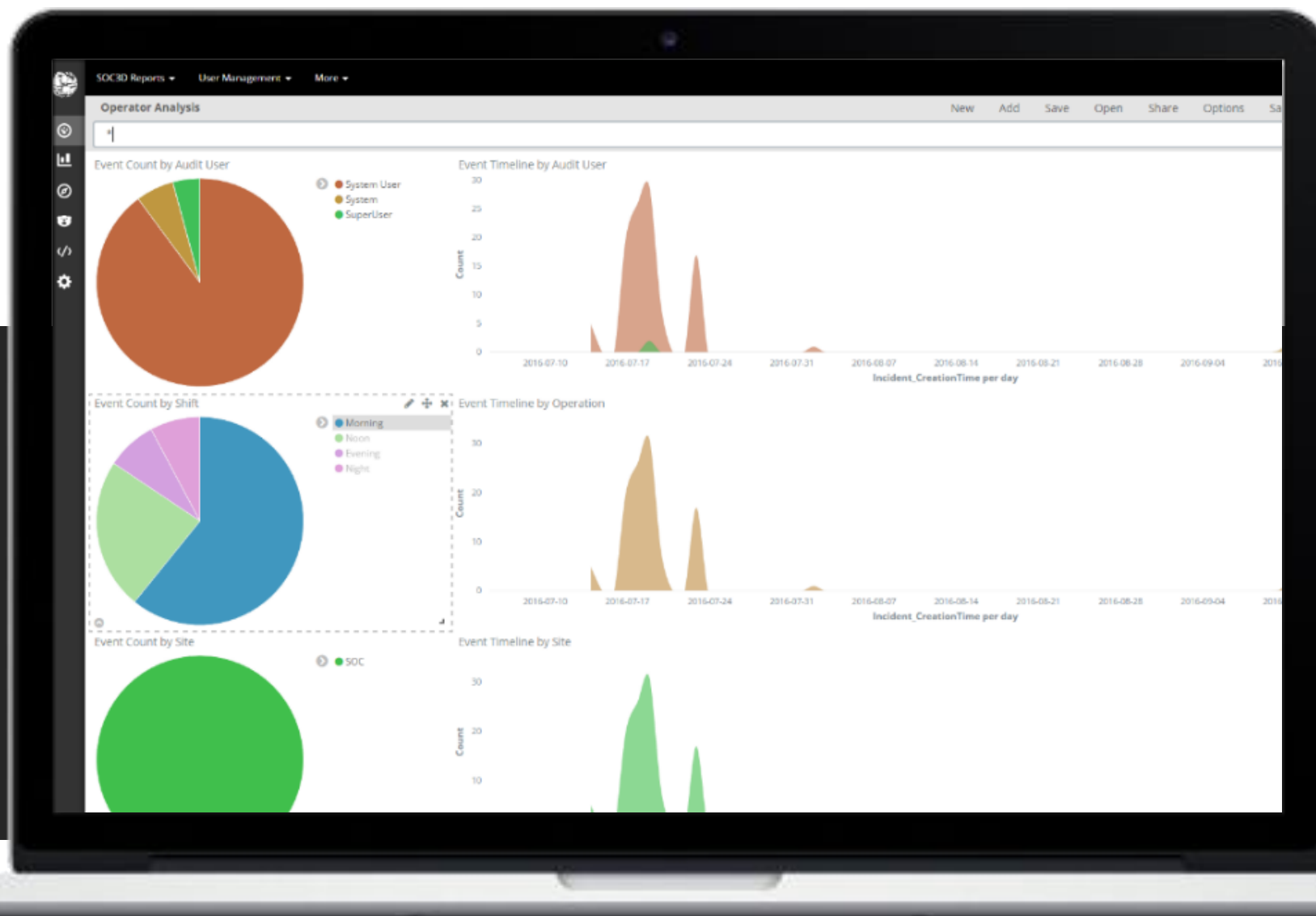


- Empower tier-one operators with managing complex investigations
- Visibility across multiple domains
- Reduce time to response from hours to minutes



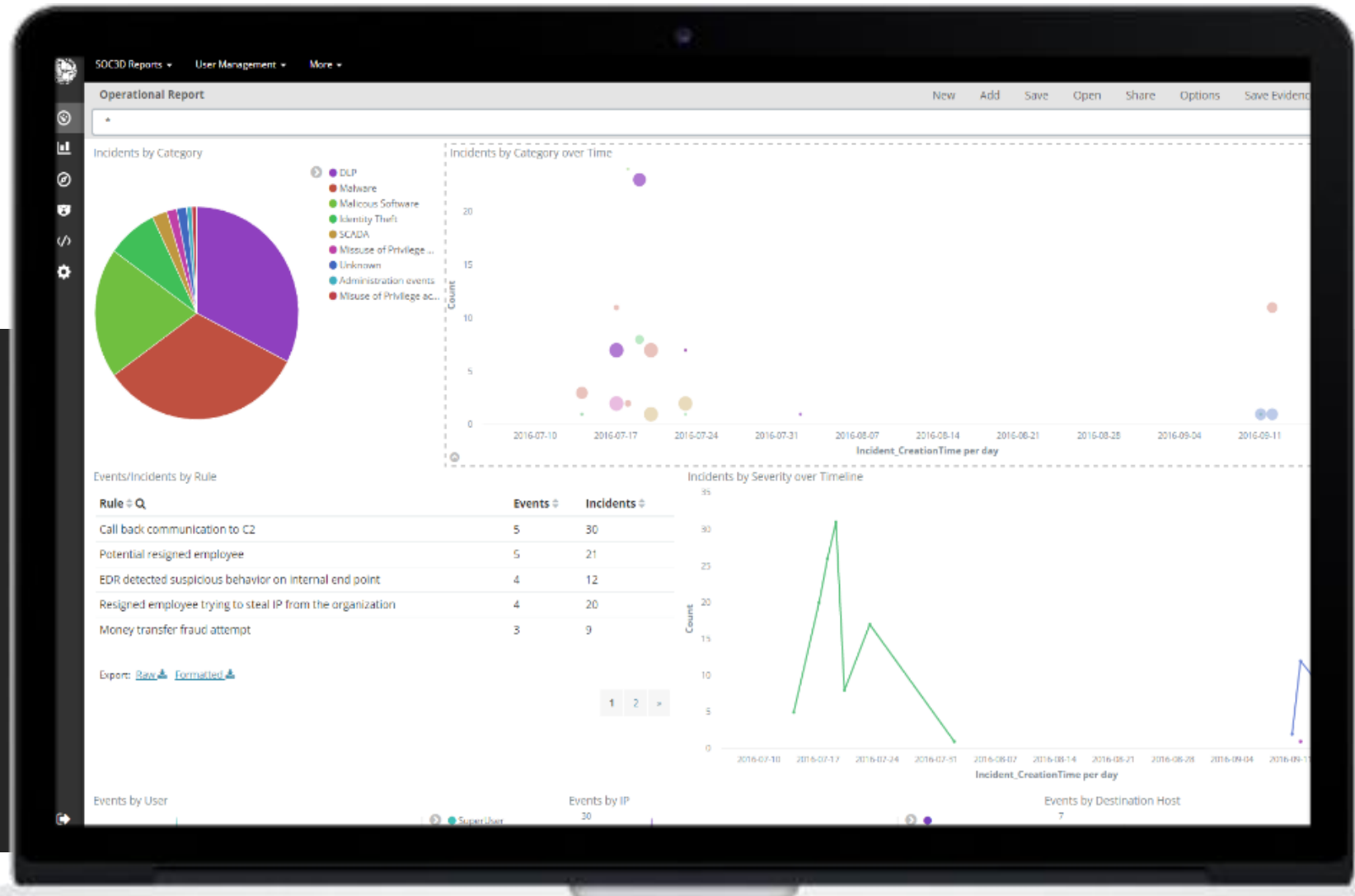
# Measure And Improve SOC Performance

- Where are my bottlenecks?
- Which of my team members are slower to respond?
- What are my SOC's most effective or ineffective shifts?



# Measure And Improve SOC Performance

Which alert types result in the most severe events?





# SMART AUTOMATION ACCELERATE ANALYST WORK ACROSS THE ENTIRE IR CYCLE



**Automate  
Decision Making**  
By automating data collon  
prior to response

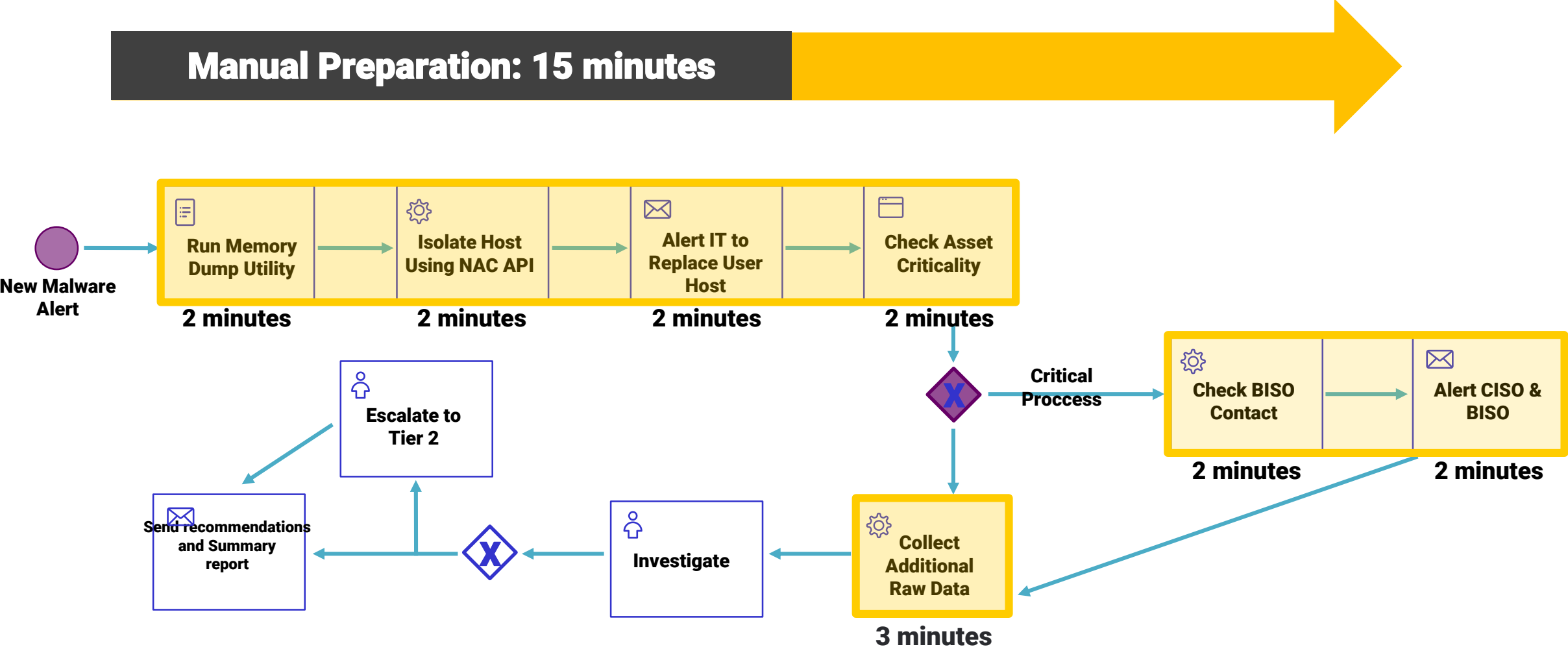


**Automate  
Data Enrichment**  
Get all relevant data for  
investigation

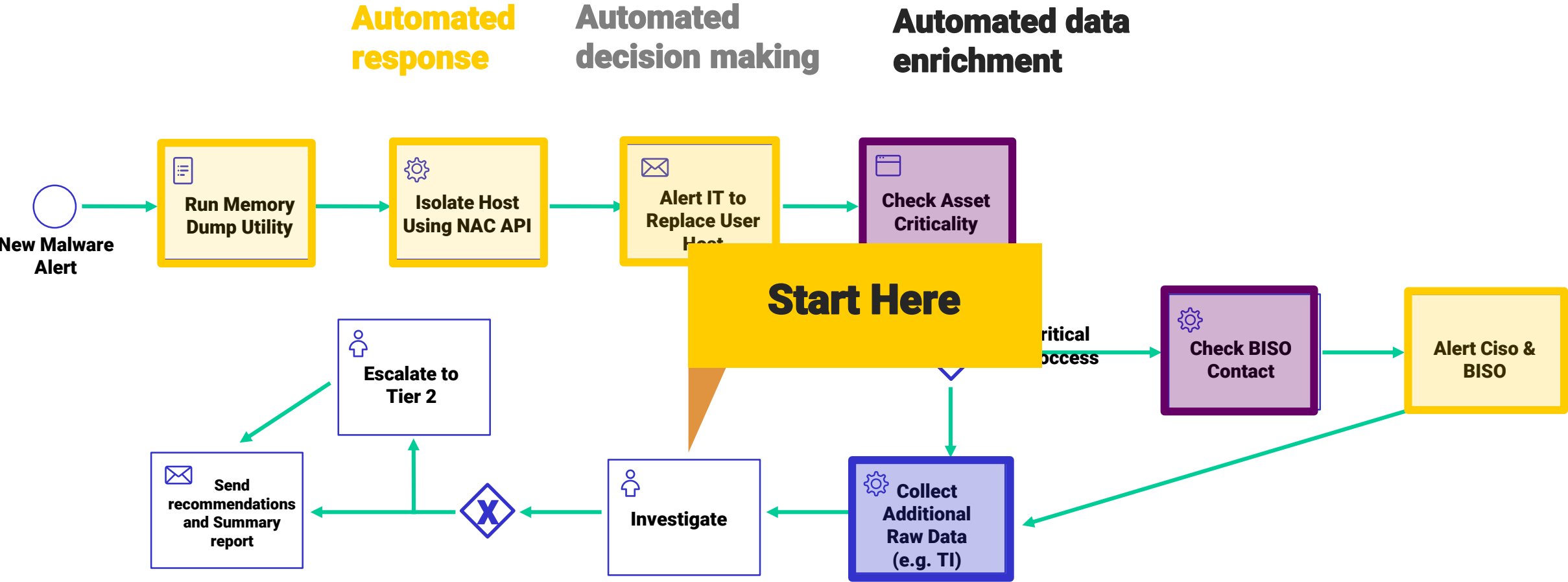


**Automate  
Response**  
Automate SOC operator and analyst  
response tasks

THE RESPONSE PROCESS: TRADITIONAL SOC



THE RESPONSE PROCESS: WITH SOC-3DD AUTOMATION



IMPACT ON TTR AND TCO



**Average number of stages per incident**



**6**



**Average time saved by SOC 3D per stage**



**2 minutes**



**Total time saved by SOC 3D per incident**



**12 minutes**



**Number of daily incidents**



**100**



**Time saved by SOC 3D every day**



**20 hours**



**TCO saving per day**



**\$2000**



**TCO saving per month**



**\$44,000**

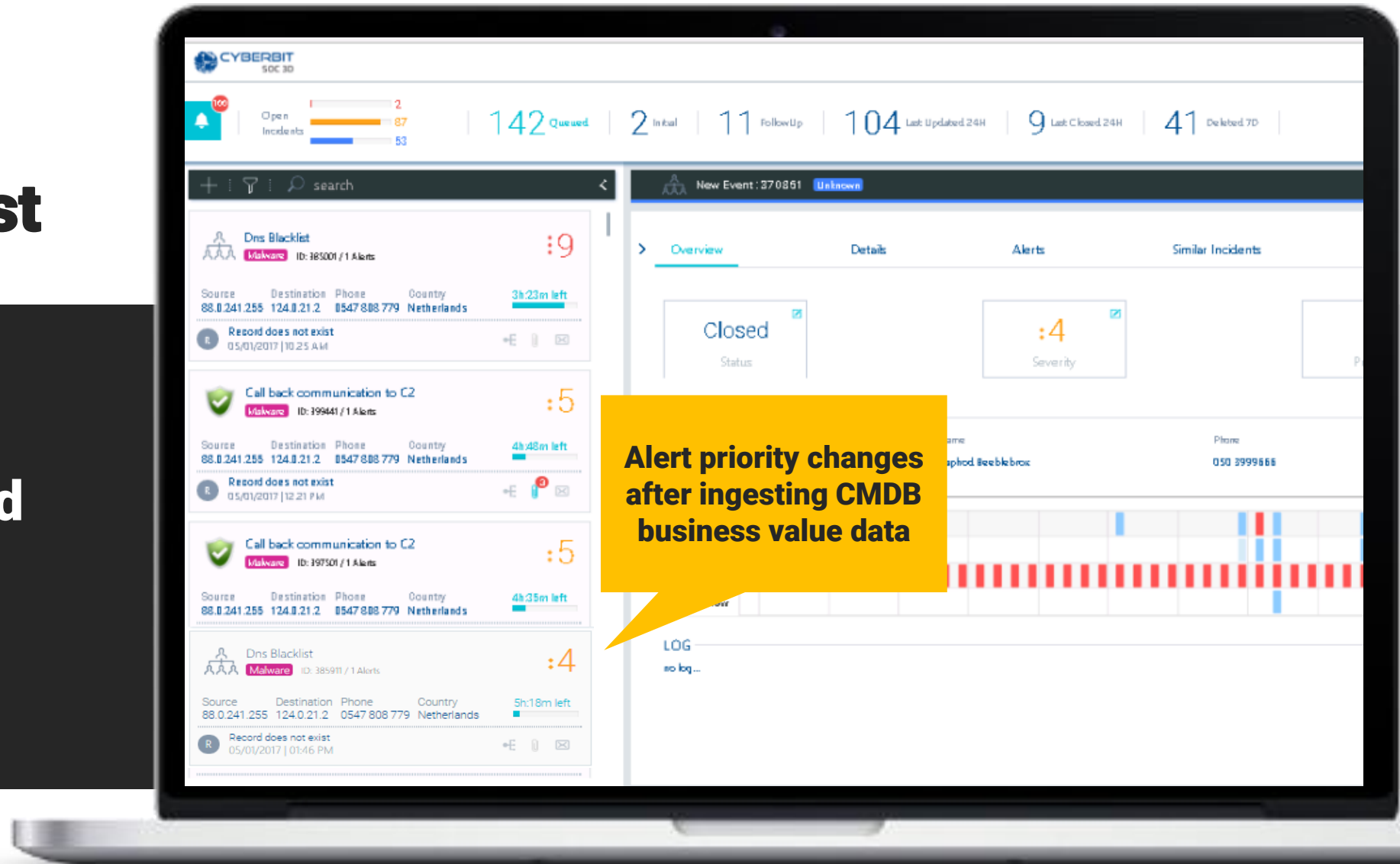


**Create a Business-driven SOC**

**Manage the right threat  
at the right time**

# Focus on What Matters the Most

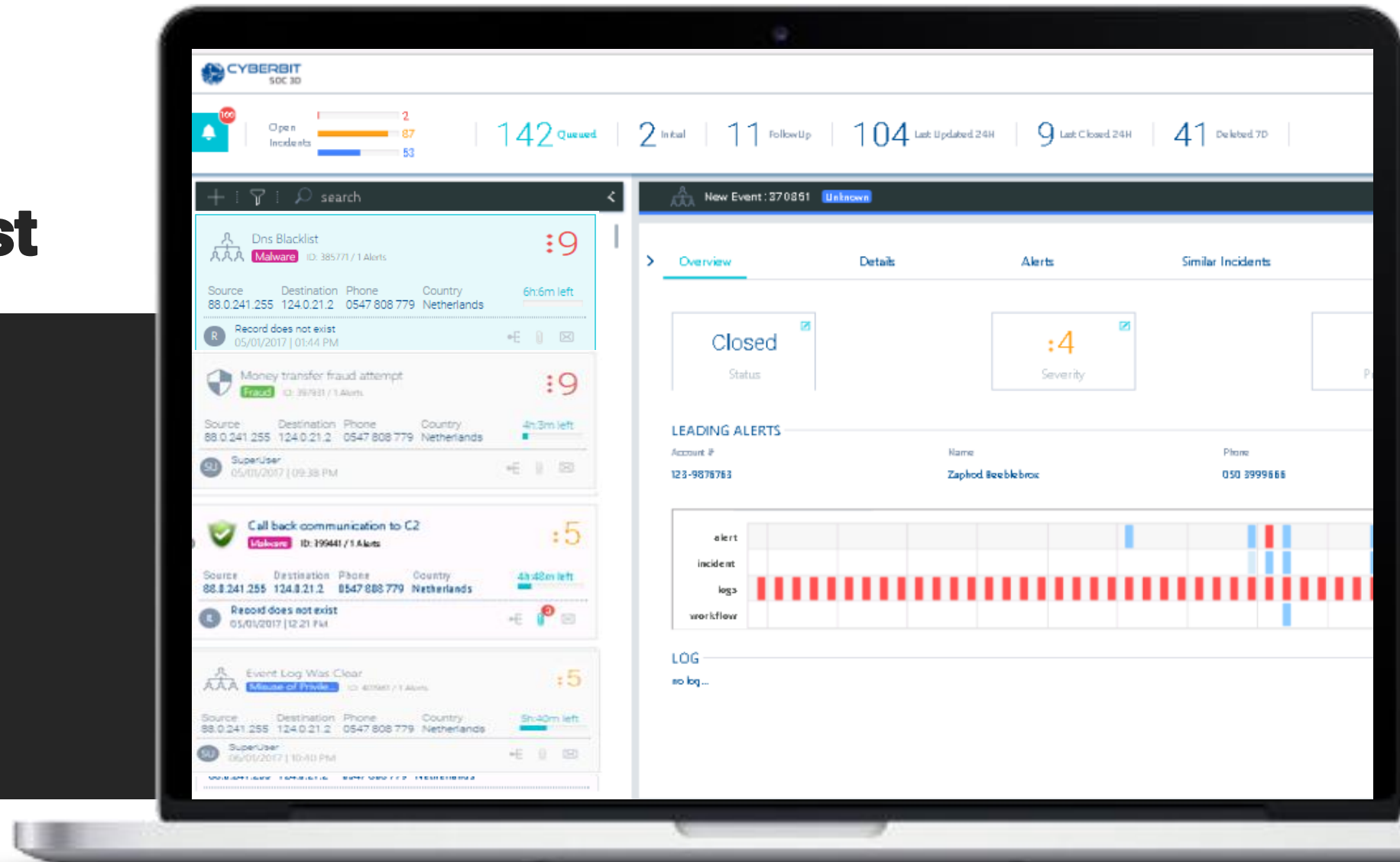
Smarter threat management based on business risk





# Focus on What Matters the Most

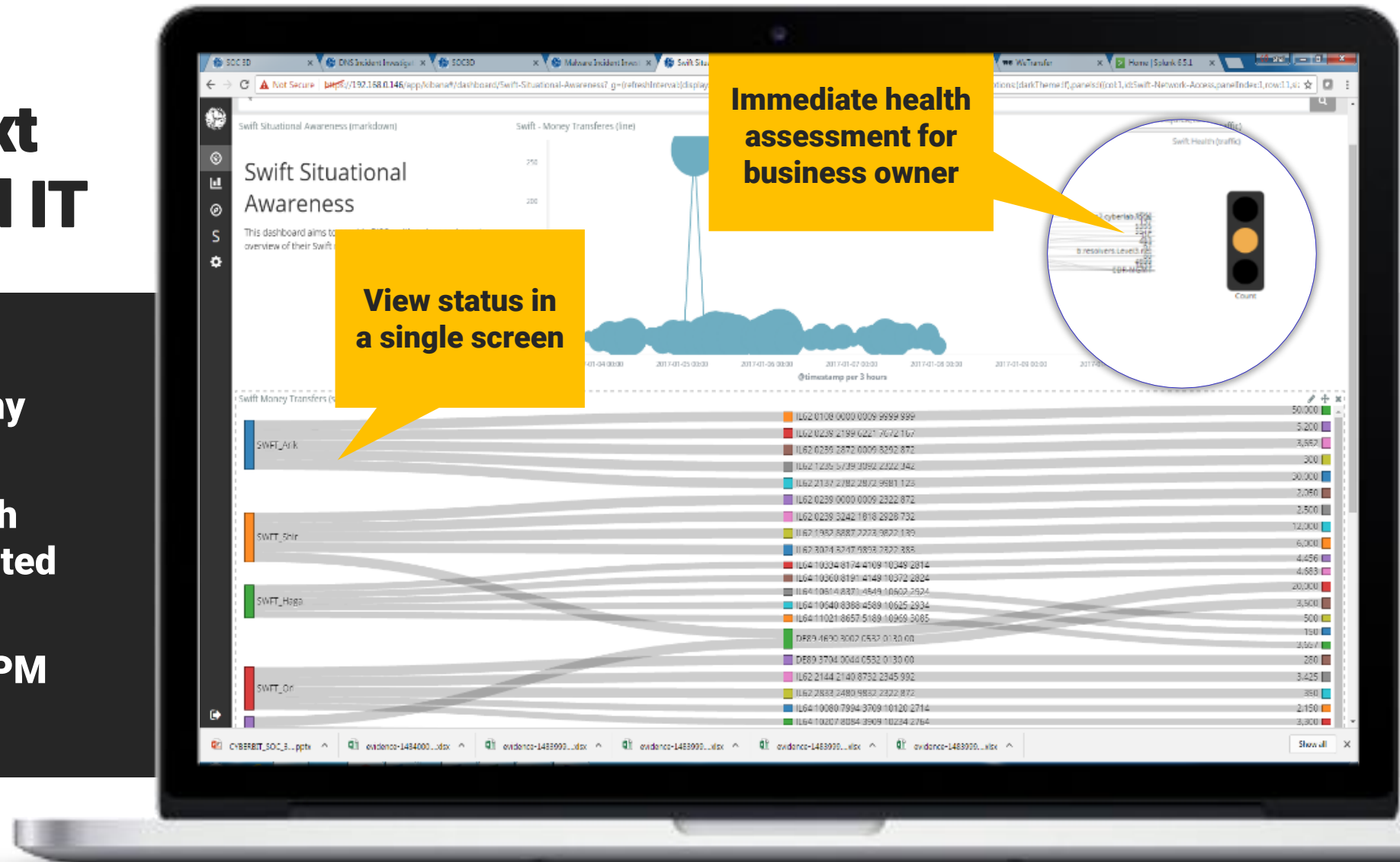
High priority alerts are addressed first



# Investigate by Business Context Beyond SOC and IT

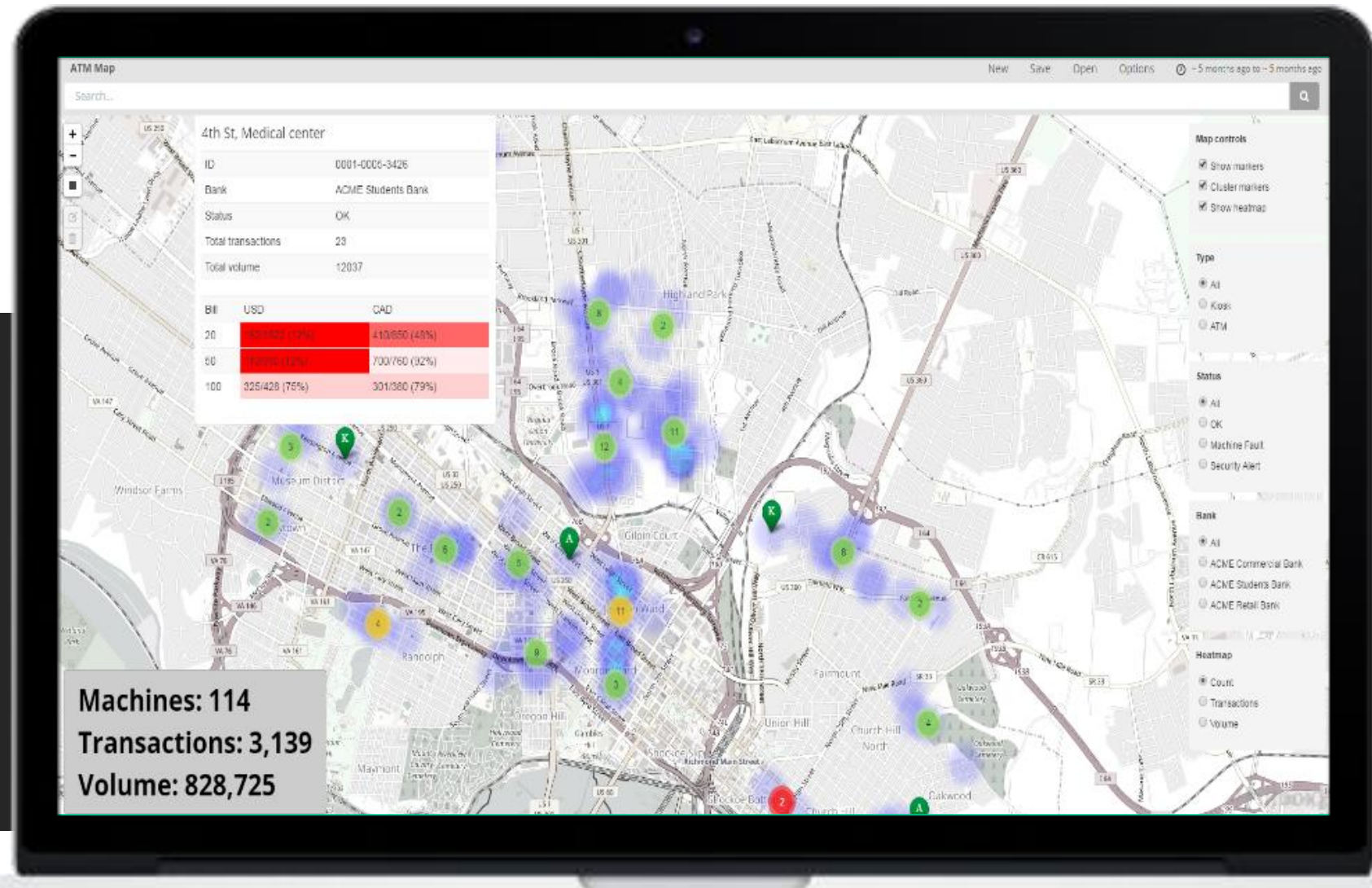
## Use Case:

- I suspect an attack on my SWIFT process
- I need to know the health status for all SWIFT related entities
- Leverages CMDB and BPM info



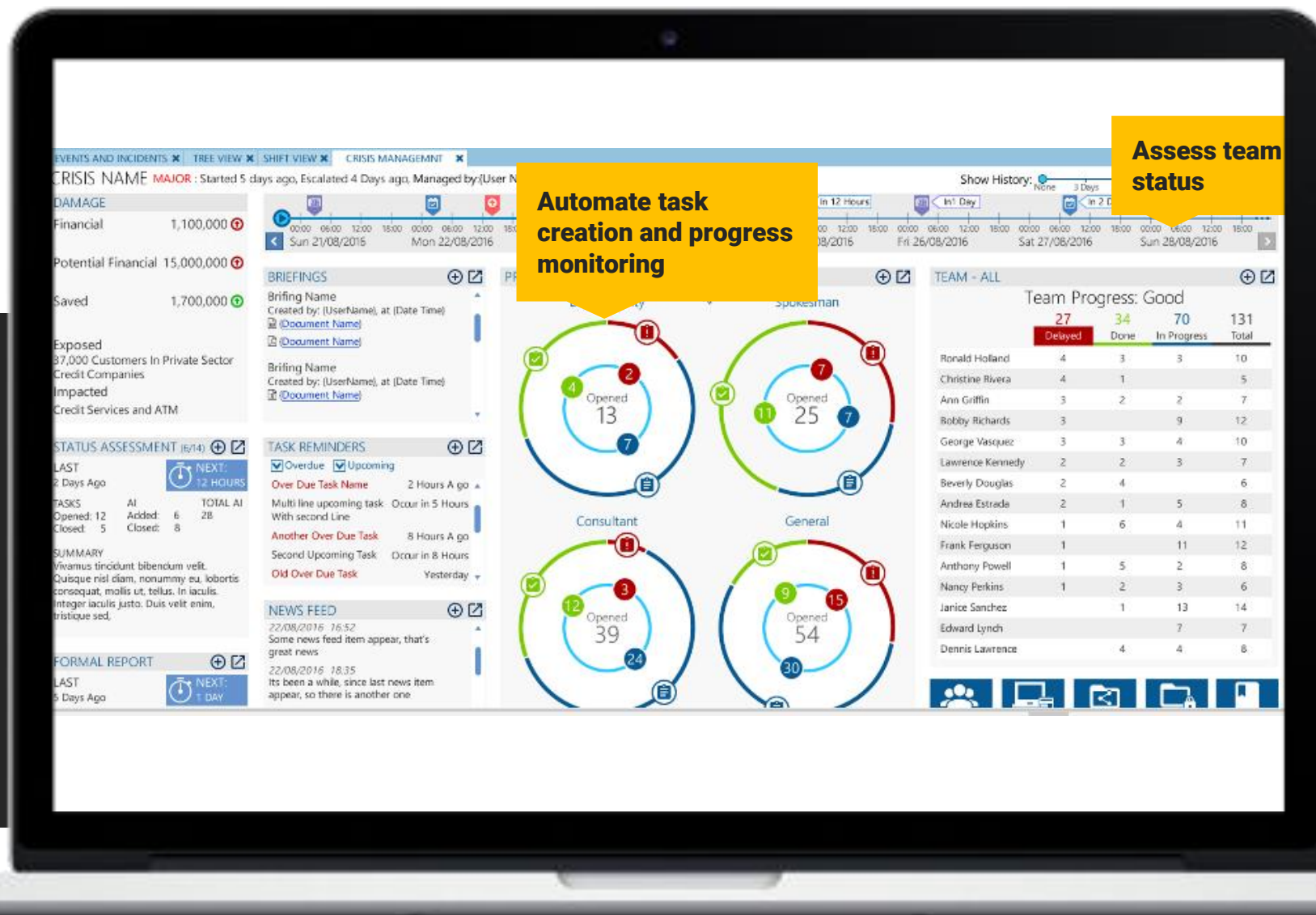
# Monitor Your Business-critical Areas 24/7

- Situational awareness for areas that need dedicated attention
- Monitor operational risks, demonstrate value to the organization

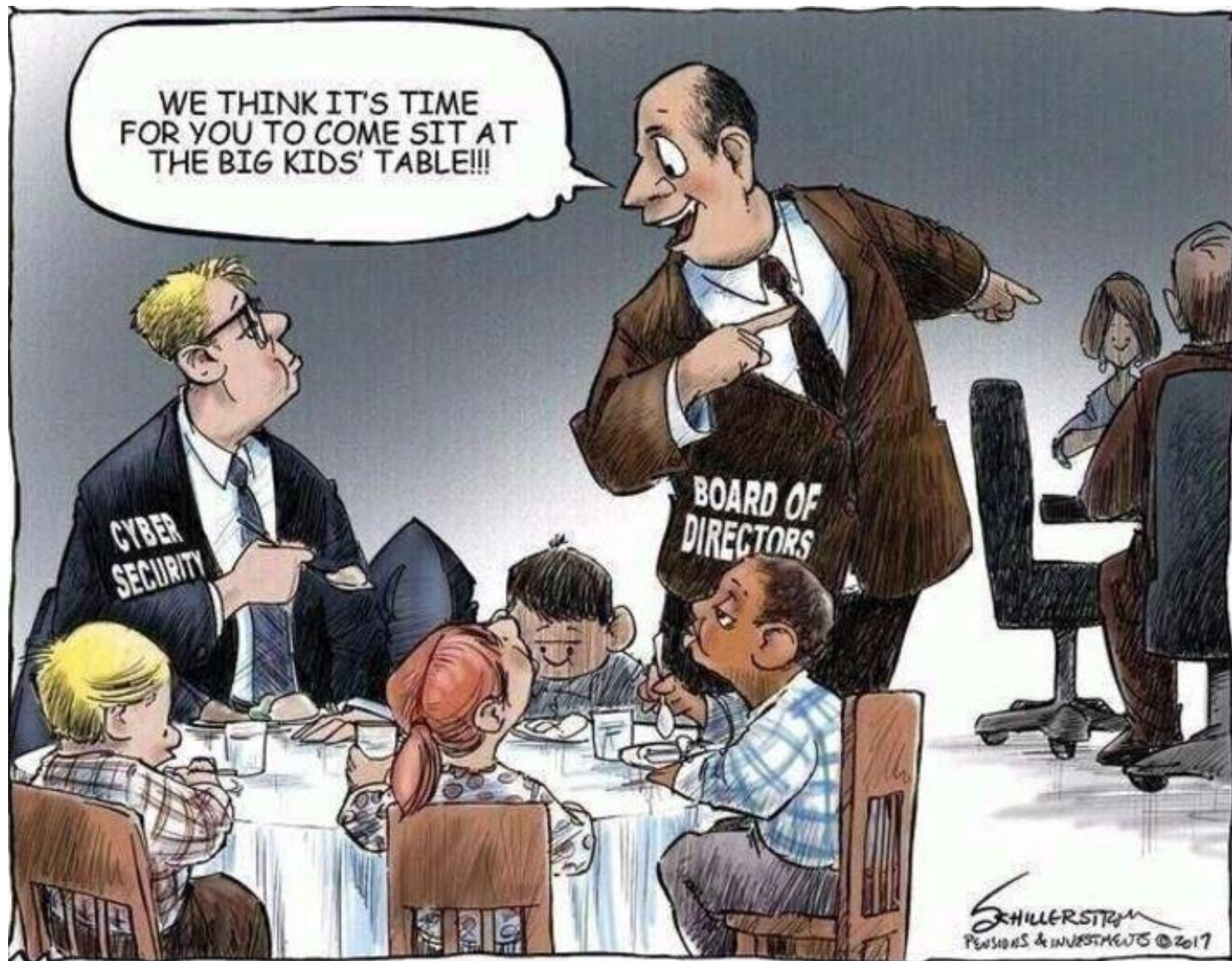


# Crisis Management

- Manage crisis workflows and tasks beyond the SOC team









**Security Analytics**

**Big-data driven for faster  
insights and visibility**



# SECURITY ANALYTICS

## VISUALIZE ANYTHING. INVESTIGATE FREELY



**Explore raw data  
for forensics**



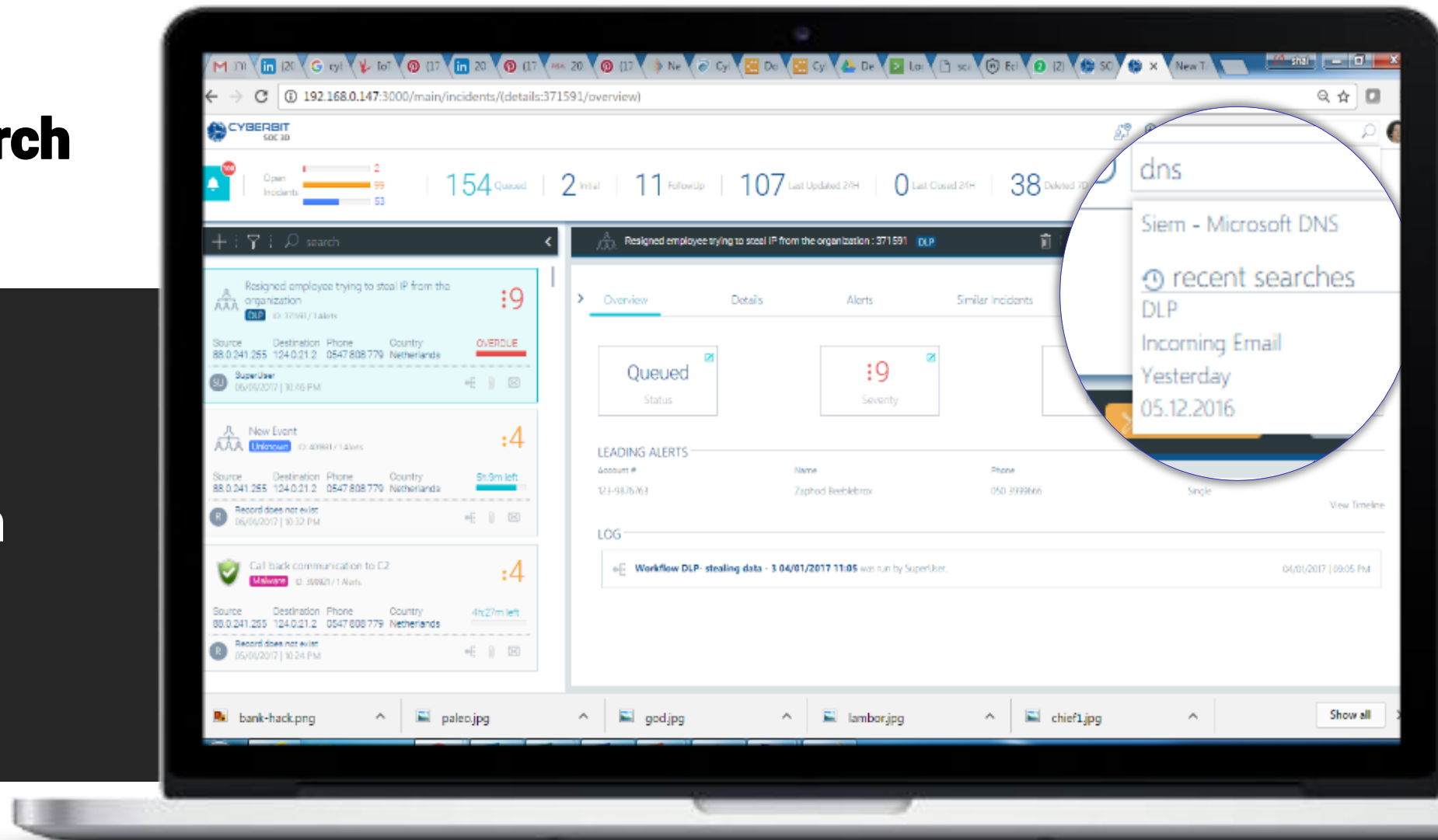
**Real-time access via  
big-data platform**



**Real-time visualization  
for faster insights**

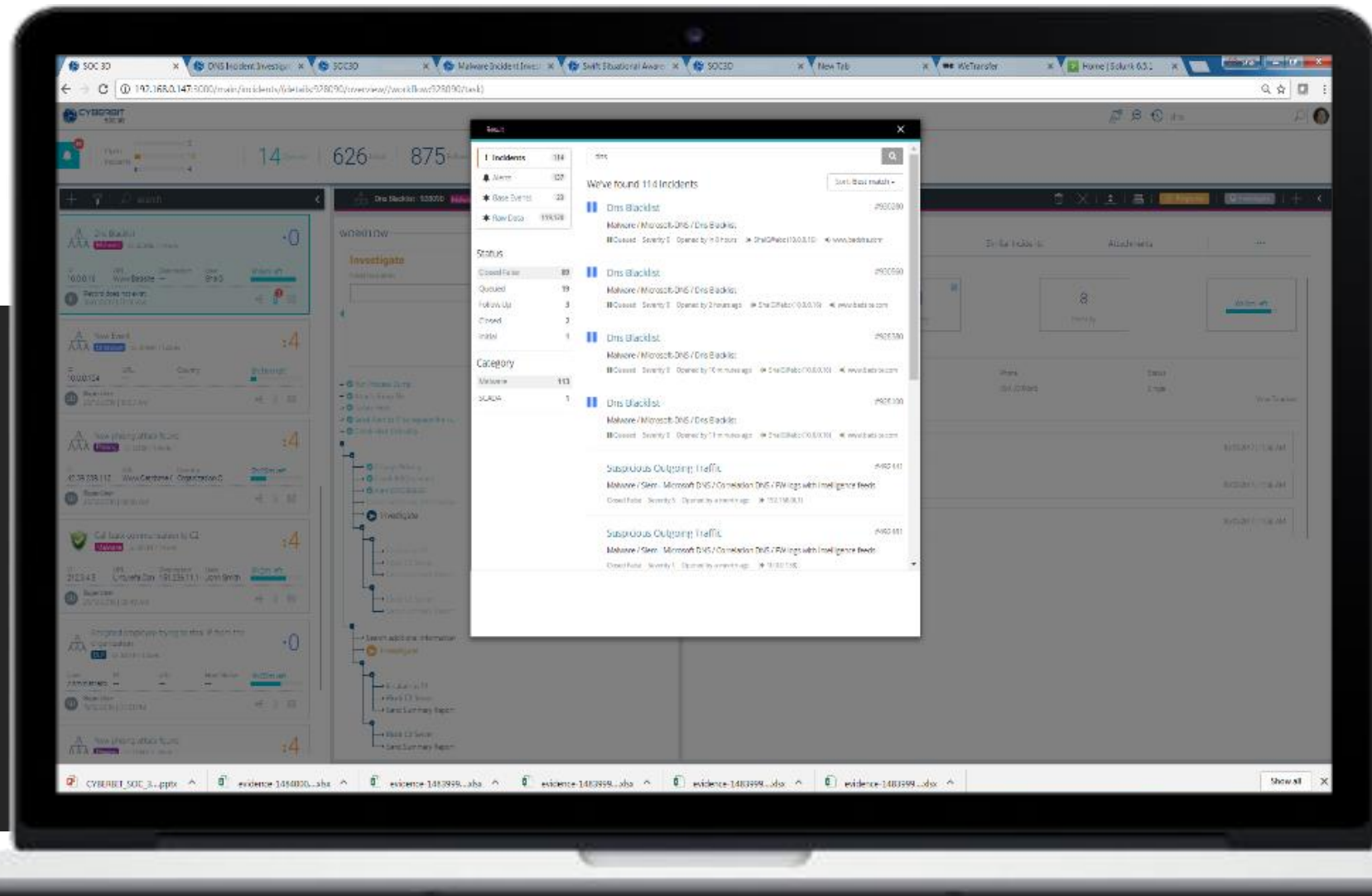
# Natural Language “Google Like” Search for Incident Data

Continue an  
investigation, or  
proactively search  
for data



# Natural Language “Google Like” Search for Incident Data

**Search results:  
granular an real-time  
access to the data you  
needed**

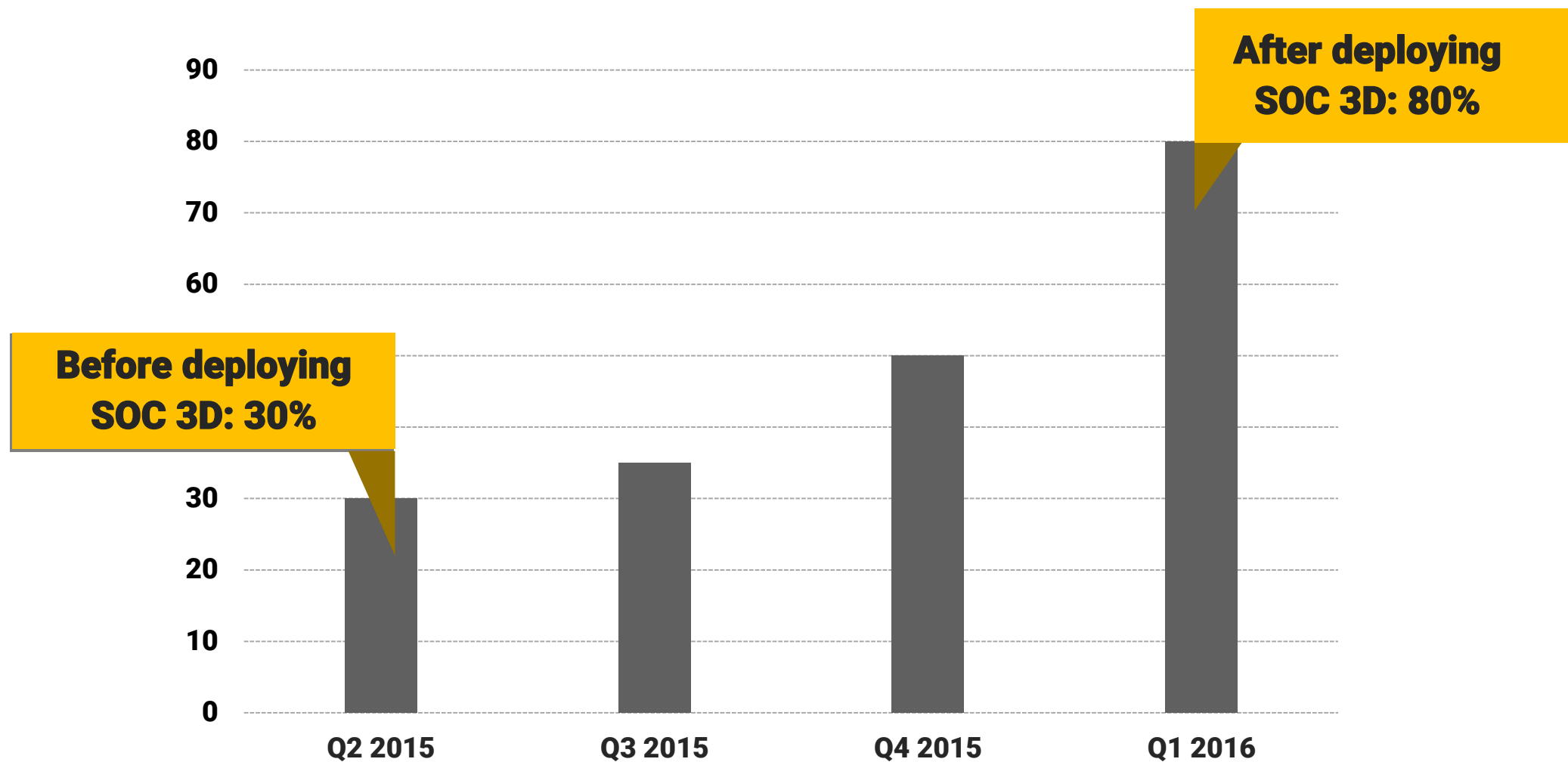




## Case Study

- **Large Enterprise**
- **20,000 SIEM alerts/month**
- **50 long-duration events/month (longer than a week)**
- **150 unknown malware/month**

## PERCENTAGE OF INCIDENTS CLOSED WITHIN 6 HOURS





# Complements Any SIEM



## Rich 3<sup>rd</sup> Party Integration

- **Accepts all major product types and vendors: IPS, IDS, WAF, Firewall, TI endpoint,**
- **Generic API – scripts, REST, and Web Services**



# Deployment Models



**Single SOC**



**Fusion SOC/distributed SOCs**



**MSSP**

# Thank you

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